

## **Catcher Technology**

**2015 Q2 Earnings Conference** 

2015/08/05

### **Disclaimer**

This presentation contains "forward-looking statements"that is, statements related to future, not past, events. In this
context, forward-looking statements often address our
expected future business and financial performance, and
often contain words such as "expects", "anticipates",
"intends", "plans", "believes", "seeks", or "will".

Forward-looking statements involve inherent risks and uncertainties. We caution you that a number of important factors could cause actual results to different materially from those contained in any forward-looking statement. Such factors include, but are not limited to: our highly competitive environment; the cyclical nature of our business; our ability to develop new products; and our successful execution in new business developments.

# **2Q15 Business Review**



### 2Q 2015 vs. 1Q 2015 P/L

	2Q15			1Q	<u> 15                                   </u>		
(In NTD mn)	Amount	%		Amount	%		q-q
Revenue	20,129	100.0%		17,400	100.0%		15.7%
<b>Gross Profit</b>	9,548	47.4%		8,109	46.6%		17.7%
Op. Expenses	2,039	10.1%		1,866	10.7%		9.3%
Op. Profit	7,509	37.3%		6,243	35.9%		20.3%
NPBT	8,161	40.5%	-	6,250	35.9%		30.6%
NPAT	5,247	26.1%		4,652	26.7%		12.8%
EPS (NTD)	\$ 6.81		•	\$ 6.04		•	0.77
<b>EBITDA</b>	9,860	49.0%		8,436	48.5%		16.9%

<sup>•</sup>EBITDA = Operating Profit + Depreciation + Amortization

### 2Q 2015 vs. 2Q 2014 P/L

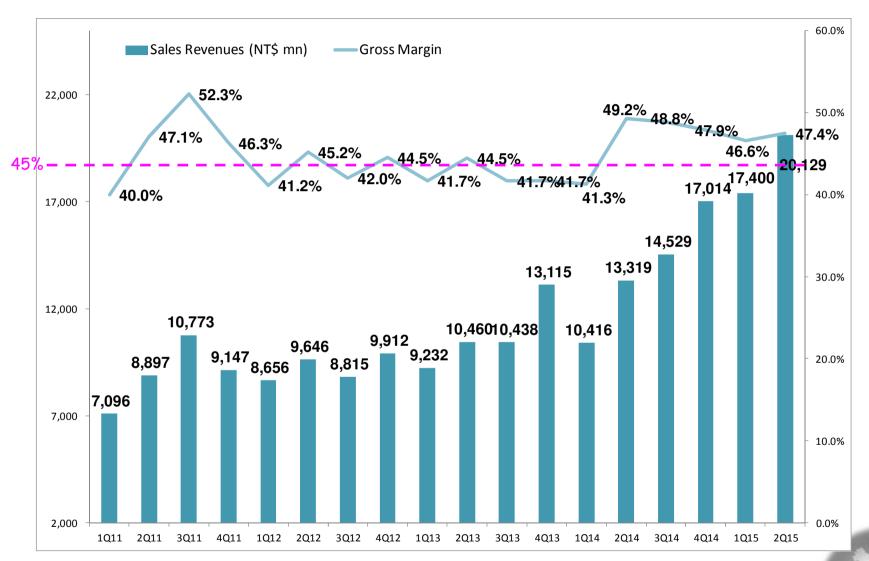
	2Q15		1	2Q <sup>-</sup>		
(In NTD mn)	Amount	%	ı	Amount	%	у-у
Revenue	20,129	100.0%		13,319	100.0%	51.1%
<b>Gross Profit</b>	9,548	47.4%		6,557	49.2%	45.6%
Op. Expenses	2,039	10.1%		1,399	10.5%	45.7%
Op. Profit	7,509	37.3%		5,157	38.7%	45.6%
NPBT	8,161	40.5%		5,436	40.8%	50.1%
NPAT	5,247	26.1%		3,644	27.4%	44.0%
EPS (NTD)	\$ 6.81			\$ 4.84		1.97
<b>EBITDA</b>	9,860	49.0%		6,664	50.0%	47.9%

<sup>•</sup>EBITDA = Operating Profit + Depreciation + Amortization

## 1H 2015 vs. 1H 2014 P/L

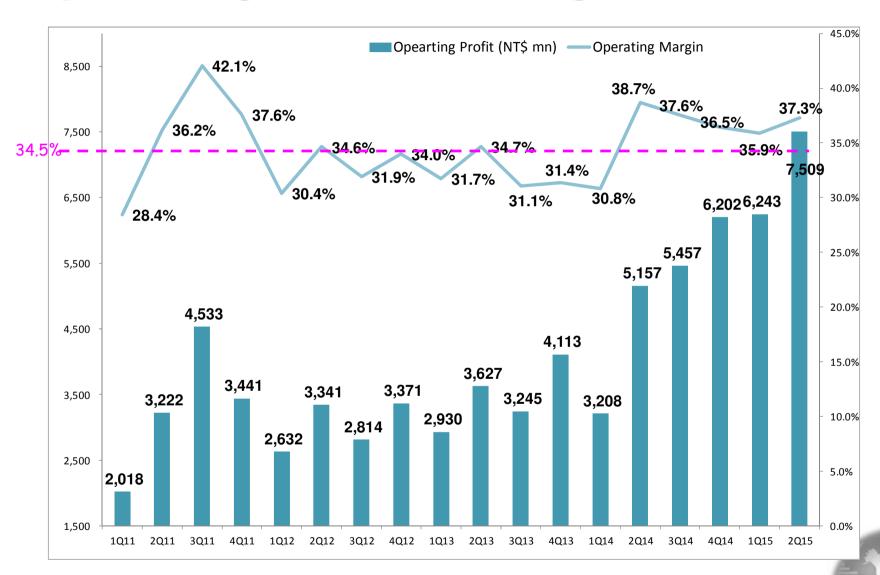
	6M15			6M14			
(In NTD mn)	Amount	%		Amount	%		у-у
Revenue	37,529	100.0%		23,735	100.0%		58.1%
<b>Gross Profit</b>	17,657	47.0%		10,860	45.8%		62.6%
Op. Expenses	3,905	10.4%		2,495	10.5%		56.5%
Op. Profit	13,752	36.6%		8,366	35.2%		64.4%
NPBT	14,411	38.4%		9,295	39.2%		55.0%
NPAT	9,899	26.4%		6,627	27.9%		49.4%
EPS (NTD)	\$ 12.85		9	8.81		<b>*</b> \$	4.04
EBITDA	18,296	48.8%		11,329	47.7%		61.5%

# Quarterly Revenue & GP Margin CATCHER



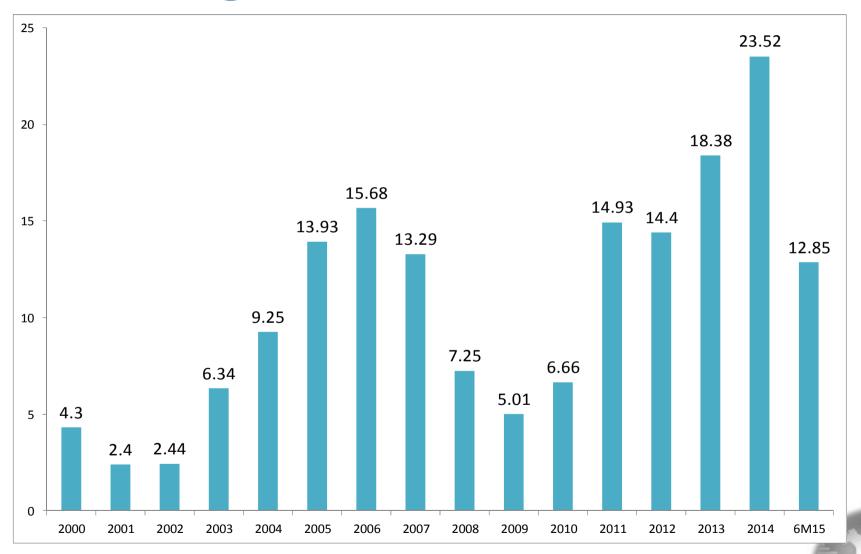


## **Operating Profit & Margins**





## **2000-2Q15 EPS Trend**





### **Consolidated Balance Sheet \* IFRS**

(In NTD mn)	2Q15		1Q15		2Q14		
Total Assets	145,370	100%	140,358	100%	105,124	100%	
Cash	43,348	30%	46,310	33%	38,901	37%	
<b>Current Asset</b>	82,067	56%	80,328	57%	63,113	60%	
Fixed Asset	54,120	37%	48,034	34%	34,212	33%	
Total Liabilities	46,211	<b>32</b> %	40,895	29%	27,210	26%	
Current Liab.	38,035	26%	32,606	23%	25,353	24%	
Other Liab.	8,176	6%	8,289	6%	1,856	2%	
Shareholders Equit	98,992	68%	99,307	71%	77,740	74%	
Total Liab. & Equity_	145,370	100%	140,358	100%	105,124	100%	
BVPS	128.5		128.9		103.4		

<sup>•</sup>BVPS was calculated based on 1H15 weighted average shares of 770,391k

### **Cash Flow**

(NT\$ mn)	6M15	6M14
Beginning Balance	48,119	39,378
Cash from operating activities	5,235	6,086
<b>Depreciation &amp; Amortization</b>	4,544	2,963
Cash from investing activities	(10,623)	(1,510)
Capital Expenditure	(11,195)	(4,981)
Cash from financing activities	1,709_	(5,385)_
Short-term & Long-term loans	1,609	(5,248)
FX Impact	(1,092)	332
Change in cash	(4,771)	(478)
Ending Balance	43,348	38,901
EBITDA	18,296	11,329
Free Cash Flow	(5,960)	1,105

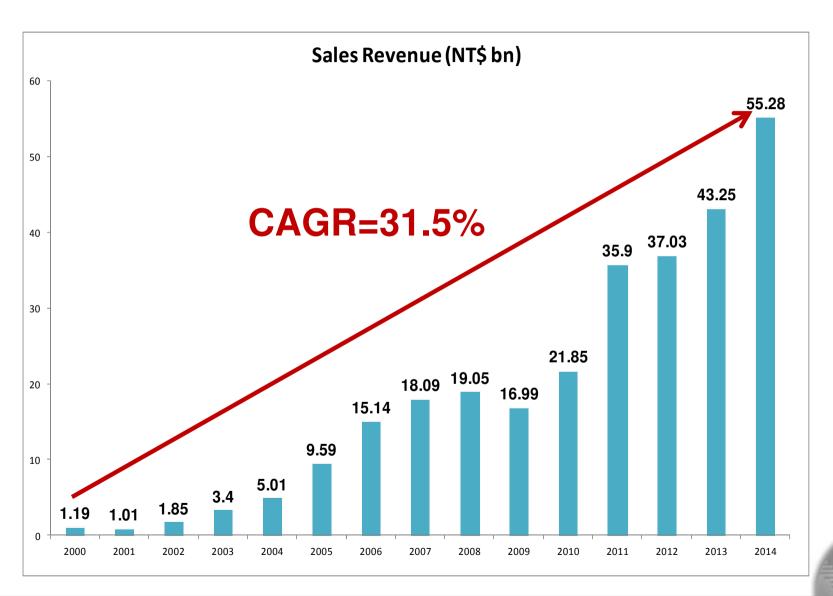
<sup>\*</sup>EBITDA=Operating Profit+Depreciation+Amortization

<sup>\*</sup>Free cash flow=Cash from operating activities-Capital Expenditure

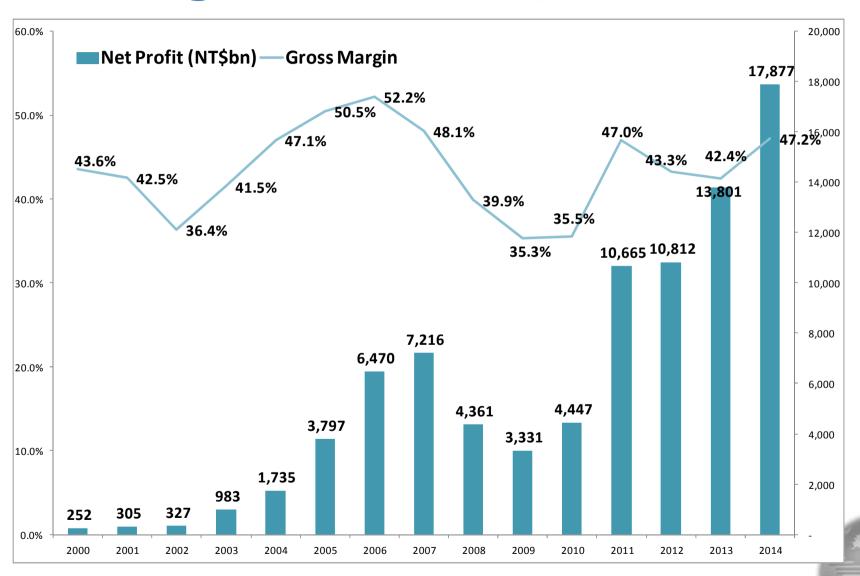
# **Appendix**



# Annual Revenue (2000 ~ 2014) CATCHER



#### Gross Margin & Net Profit (2000∼ 2014)



# 2014 vs. 2013 Consolidated P/EATCHER

	2014			2013			
(In NTD mn)	Amount	%	-	Amount	%		у-у
Revenue	55,277	100.0%		43,246	100.0%		27.8%
<b>Gross Profit</b>	26,101	47.2%		18,321	42.4%		42.5%
Op. Expenses	6,076	11.0%		4,405	10.2%		37.9%
Op. Profit	20,025	36.2%		13,916	32.2%		43.9%
NPBT	23,545	42.6%		17,528	40.5%		34.3%
NPAT	17,877	32.3%		13,801	31.9%		29.5%
EPS (NTD)	\$ 23.52		\$	18.38		\$	5.14
<b>EBITDA</b>	26,092	47.2%		19,141	44.3%		36.3%

<sup>•</sup>EBITDA = Operating Profit + Depreciation + Amortization

<sup>•</sup>EPS was calculated based on 2014 weighted average shares of 760,097 K



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- Innovative Leader in Casing

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